

KEVIN J. KUPPEL
Senior Vice President, Partner

Education B.A., Secondary Education. Syracuse University, 1975
Graduate coursework, Syracuse University

**Areas of Special
Competence** General Management
Financial Management
Acquisition and Divestiture
Business Consulting

Experience
2004 - Present

Galson Laboratories
SR. VICE PRESIDENT, PARTNER
Serves on the senior management team of the laboratory. Responsible for overseeing strategic and financial planning, for business and competitive analysis and for acting as the Company's chief negotiator for significant transactions. Focusing on continuing to grow the Company's equipment rental business.

1996 - 2004

Target Vision, Inc.
PRESIDENT
Oversaw all of the operations of the Company and was responsible for selling the business in 2003. Successfully transitioned the Company from a nearly bankrupt situation to a consistently profitable company that became the top brand in its market niche.

1989 - 1995

A Diversified Financial Services Company
TREASURER, CHIEF OPERATIONS OFFICER, DIVISION PRESIDENT
Responsible for the completion of several acquisitions and for the divestiture of certain operations. Active on several boards and acted as an advisor and business consultant relating to a number of the Company's businesses.

1986 - 1989

Hanover Square Capital Corporation

PRINCIPAL

Provided advice and consulting to small and medium size businesses.

1977 – 1986

United Technologies, Carrier Corporation

VARIOUS FINANCIAL POSITIONS

Chosen to participate in the Company's financial management training program. A recipient of a special presidential award for performance. Served in a number of financial positions in the areas of Treasury, Strategic and Financial Planning. Also served as Controller of Carrier's captive finance company.

**Additional
Coursework**

Valuation Analysis and Equipment Leasing courses provided by the American Management Association
Strategic Planning course provided by MIT